

2022-2023
**IMPACT
REPORT**



LETTERS FROM THE BOARD PRESIDENT & SUPERINTENDENT

KRISTA KOSS PARKER, BOARD PRESIDENT



Dear Friends of the APS Education Foundation, What an amazing 2022 – 2023 school year we had at the Foundation. We all make an impact! Whether you are a first-time supporter, lifelong giver, or are just now looking into what the Albuquerque Public Schools Education Foundation (APSEF) is, you are making an impact! Support from our donors helped us to fund 89 innovative grants (20 more than last year) totaling more than \$456,062.

For nearly thirty years, the generosity of our donors has helped us make important impacts on the lives of students across APS and the past year has been no different. Without support from our business partners in the community, and individual donors, we couldn't execute our mission of ensuring that APS is providing innovative opportunities to all of our students. As we look at the impact that donors like you make to APSEF, we can only thank you for your generosity and continued support.

To my fellow board members and APS Education Foundation staff thank you for the unwavering commitment and passion you give to our students.

On behalf of the students and educators we serve, thank you,

Krista Koss Parker
President, APS Education Foundation
and proud parent of two APS Coogs!

“
...the generosity of our donors has helped us make important impacts on the lives of students across APS...”

SCOTT ELDER, APS SUPERINTENDENT

When I think of the APS Education Foundation, I think of the Fairy Godmother in Cinderella – a selfless character who shows up at just the right time to build Cinderella's confidence and provide her with the tools she needs to seize her destiny. That's exactly what the APS Education Foundation does for our students and our district. The Foundation's board and staff work tirelessly to raise funds from individuals and corporate donors and to collect in-kind donations. They then channel those resources – nearly \$500,000 during the 2022-2023 school year alone – into schools and classrooms across the district where they are used for innovative projects that engage students, things like STEM activities, Mariachi programs, and community gardens. Last year, the foundation funded 89 projects that reached more than 33,000 students. The foundation also spearheads our Selfless Seniors program, which honors amazing young men and women who go above and beyond for their schools and their communities. The APS Education Foundation is changing lives, and I'm grateful for its tremendous work. The district is fortunate to have a fairy godmother like this in its corner!

Scott Elder
APS Superintendent



“
Last year, the foundation funded 89 projects that reached more than 33,000 students.”



APS FOUNDATION BOARD OF DIRECTORS 2022-2023 & STAFF

We are incredibly grateful to our dedicated Board Members for their support and always putting students first!

- | | | | |
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| PRESIDENT
Krista Koss Parker
Cafeteria Plan Company | Mark Burkhard
Southwest
Capital Bank | Erica Ho
<i>Student Board Member</i>
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Genus Law Group |
| VICE PRESIDENT/
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PepsiCo Beverage
Company | Edward B. Calabaza
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| Rhiann Atencio
Bread Financial | Carlos Fourzan
Entravision | Julianne Phares
Comcast | Dale Dekker
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of New Mexico | Alarie Ray-Garcia
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Co-Chair</i>
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Relations & Consulting | Luis Quinones
<i>Development/Marketing
Co-Chair</i>
Lakeshore Learning | EX-OFFICIO
Monica Armenta
APS Communications |
| Jared Blaschke
TLC Plumbing
HVAC Electrical | Dominic Gonzales
Wells Fargo | Josh Robinson
<i>Student Board Member</i>
Sandia High School | Ellen Bernstein
ABQ Teachers
Federation |
| Brenda Begley
Clear Channel Outdoor | Isabella Griego
<i>Student Board Member</i>
Rio Grande High
School | Rachel Romero
CNM | Scott Elder
APS Superintendent |
| | Michelle Heckroth
Bank of Albuquerque | Julie Rowey
PNM | Yolanda Montoya
Cordova
APS Board of
Education, President |
| | | Sauna Shannon
New Mexico
Bank & Trust | |

FOUNDATION STAFF

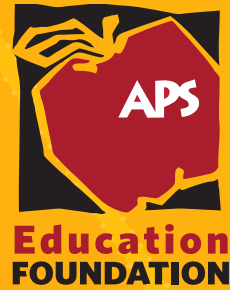
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|--|--|--|---|
| Shannon Barnhill
<i>Executive Director</i> | Val Burch
<i>Development Manager</i> | Vicky Vittitoe-Keith
<i>Executive Administrative
Assistant</i> | Deztinee Murphy
<i>Business Manager</i> |
|--|--|--|---|

Platinum
Transparency
2023
Candid.

PLATINUM SEAL OF TRANSPARENCY

For the second year, the APS Education Foundation has earned a Platinum Seal of Transparency by Candid/Guidestar, the world's largest source of nonprofit data. The APS Education Foundation illustrates responsive fiscal management, full accountability, and transparency. The Platinum Seal of Transparency demonstrates that APSEF is a nonprofit focused on measuring progress and results to provide current and potential funders with accurate and detailed information. APSEF is committed to maximum transparency and trustworthiness with donors and with the public.

ABOUT THE APS EDUCATION FOUNDATION



MISSION

The APS Education Foundation partners with the community to invest in innovative and enhanced learning opportunities to help APS students reach their full potential.

VISION

Inspire the community to invest in Albuquerque Public Schools.



ESTABLISHED IN 1995

The APS Education Foundation is the 501(c)3 established to serve 70,000 students and 142 schools in Albuquerque Public Schools district.

Over the past 28 years, the Foundation has facilitated more than \$10 million in support of APS students and teachers through the launch of grant funding programs. Each year \$500,000 is budgeted to be disbursed to support innovative classroom practices and educational opportunities.

In addition to the grant programs, the Foundation supports important district-wide initiatives in APS like social and emotional learning, professional development, special education programs, and encourages the community to give generously to APS teachers, students, and programs. Because of these efforts within our community, our teachers feel supported, our students are inspired, and our public schools are stronger.

“
28 YEARS
\$10 MILLION IN SUPPORT
\$500,000 INNOVATIVE CLASSROOM & EDUCATIONAL OPPORTUNITIES”

FUNDING PRIORITIES

The Education Foundation invests in important initiatives that enhance APS's ability to provide a comprehensive educational experience that is high-quality, challenging, and inspires all students to reach their full potential.

In five years, we have successfully served as a catalyst for nearly \$3 million to support APS's strategic priorities and initiatives. We help fund what a traditional school/department

budget cannot. With support from employees, individuals, families, foundations, and businesses, the APS Education Foundation impacts students across the district through a variety of programs and projects.

The APS Education Foundation receives support from corporations, individual donors, grants, fundraising, and United Way contributions.

“
5 YEARS | **\$3 MILLION IN SUPPORT** | **SUPPORT STRATEGIC PRIORITIES & INITIATIVES** | **.78 CENTS OF EVERY DOLLAR RAISED GOES INTO GRANT FUNDING**”

FOUNDATION FISCAL AGENT AND RECOGNITIONS

- More than \$9.9 million in assets
- Fiscal agent to more than 79 accounts, including the APS Community Clothing Bank, School Supply Barn, McKinney Vento Title I Homeless, and the Newcomer-Refugee program
- Provides district grant writing for PED, federal, national and local grants
- More than 20 scholarship accounts
- Two trusts, three endowments, and more than six endowed funds

2022-2023
APS & APSEF FACTOIDS



APS FAST FACTS

- 68.6% students are eligible for free/reduced price lunches
- 80.3% graduation rate for the Class of 2021
- 57 different languages spoken in the home
- 107 Title 1 Schools
- 11,000 employees including 5,300 teachers
- 8,566 is the 9th Grade enrollment, the highest enrollment of students



APSEF FAST FACTS

- \$500,000 budgeted to grant programs each year
- 41 schools and departments RECEIVED grants
- 68 programs funded
- 25,638 estimated students impacted
- 78 cents of every dollar goes directly to programming
- 29 voting Board members
- 3 APS students serve as Board Members
- 33 scholarships were awarded
- Established in 1995 as the official nonprofit for APS
- \$1,699,827.23 total amount of funding disbursed to support APS to date

As a strategic fundraising partner for Albuquerque Public Schools, we invest in accelerating progress; we connect the community to our classrooms; and, we inspire confidence in the promise of public education for **APS's more than 70,000 students and over 143 schools.**

OUR BELIEF IS THAT EVERY STUDENT DESERVES AN EXCELLENT EDUCATION!

Throughout this year's impact report, we will highlight different innovative programs that were awarded funds and detail how these funds are making an impact for students.

We will also highlight the many funding sources available to students, schools and departments; and most of all, our tribute to those who make it all happen, our **DONORS!**

The APS Education Foundation offers many scholarships for graduating students and educational assistants pursuing teaching degrees. Scholarship opportunities not only incentivize students to participate in innovative programming before graduation, but they also provide needed financial assistance to students. The Foundation, along with the scholarship sponsors, strive to raise new scholarship dollars each year to provide optimal funding for APS graduating seniors to have the opportunity to pursue

post-secondary education, while growing established endowments.

Foundation scholarships also expand to educational assistants. The Nusenda Credit Union Educational Scholarship is for APS Educational Assistants seeking to be aspiring teachers through a higher education plan to receive their teacher certification.

This scholarship provides funding to Educational Assistants during their student teaching and is awarded annually.



TOTAL AWARDED IN 2022-2023 \$90,780

16
 EDUCATIONAL ASSISTANTS IMPACTED

17
 DONORS

35
 STUDENTS IMPACTED



SCHOLARSHIPS AWARDED IN 2022-2023

- AHS AVID All Starts Scholarship
- Always an Eagle Scholarship
- APS Education Foundation Student Board Member Scholarship
- Paul Blankenship Memorial Scholarship
- Diane Gillen Future Educator Scholarship
- Go Getter Scholarship
- Steve Knee Memorial Scholarship
- Joshua Koffler Memorial Scholarship
- David and Kay Lund Varsity Award Scholarship
- Nusenda SEEDS Educational Assistants Scholarship Fund
- Rio Grande High School Agriculture Internship Scholarship
- Camilla Rowe Memorial Scholarship
- Rubicon Esports Scholarship
- Bart Rutledge Memorial Scholarship
- Vince R. Sanchez Memorial Scholarship
- Si Se Puede Scholarship
- Jayden Chavez Silver Memorial Scholarship
- Smith Engineering Company Scholarship
- Keith A. Wagner Freedom High School Memorial Scholarship
- Dawn Witiuk Memorial Scholarship

ALBUQUERQUE PUBLIC SCHOOL TESTIMONIALS



STEVE MCGUINNESS, TEACHER AT ROOSEVELT MIDDLE SCHOOL

"We won the New Mexico Electric Car Challenge! My students were featured in the Sandia Lab News and they won a free activity from Explora! The kids teaching kids approach made it more meaningful and fun. We also designed wind turbines that can lift a load and generate electricity. We assembled various types of PV cells and tested them for efficiency. We had a bridge building competition, too. My club has a highly enthusiastic message board on which we share ideas. One parent said, 'Thank you so much for everything you do for the school and our kids. I hope you're aware of the huge impact you're making ... this is the only reason he wants to come to school!'"



"One parent said, I hope you're aware of the huge impact you're making... this is the only reason he wants to come to school."

ANDY YOUNG, TEACHER AT MARIE HUGHES ELEMENTARY SCHOOL

"This type of project is a perfect example of project-based learning and the impact it has in education."



"Our goal was to have the kids participate in a project that integrated science and art, that had them working across grade levels, experimenting with realistic and abstract art, and that got their artwork printed professionally and on display in front of a public audience in a professional art venue in the city. All these goals were accomplished! The project integrated the study of the life zones of the Sandias with creating art. Students worked in mixed grade groupings throughout the project, their work was printed onto aluminum beautifully by a local printshop, and their work is currently on display at the Open Space Visitors Center Gallery. This type of project is a perfect example of project-based learning and the impact it has in education. The cross-grade level experience for each of the students was exemplary. As they communicated with each other, they got to know and understand one another while they also learned about the life zones of the Sandia Mountains and had fun while at the same time. These kinds of projects are needed in classrooms and I am so glad I get to have my class participate in one."

MARIA HERRERA, TEACHER AT HIGHLAND HIGH SCHOOL

"One of the biggest unexpected accomplishments that the grant helped us achieve was winning the NMAA 2023 State FCCLA Championship."



"This summer we were able to use our mobile concession to run concessions for our summer school program, which is a bonus for us. Students were able to learn how to basically run a business from marketing, to budgeting, to menu planning, and making a profit. They are learning career and life skills that are not offered in school, while being given the opportunity to make money to travel and represent NM as the only APS school to qualify at Nationals. One of the biggest unexpected accomplishments that the grant helped us achieve was winning the NMAA 2023 State FCCLA Championship. If we did not have the help from the Foundation grant, we would not have been able to attend State and achieve this goal."

OUTSTANDING CORPORATE PARTNER



Organizations that consistently support students and communities around Albuquerque with financial and other support are considered by the APS Education Foundation Board of Directors as Outstanding Corporate Partners. This year, Nusenda Credit Union is being honored with that recognition.

Nusenda's roots are in education. The Credit Union was founded in 1936 by Maurine Grammer and a group of Albuquerque Public Schools educators to give their students and families access to financial services. Originally called Albuquerque Public Schools Federal Credit Union, it served APS employees and their families. Throughout the years, the name has changed a few times, but its commitment to education and core values has remained the same. Today, Nusenda Credit Union serves more than 250,000 people across New Mexico.

The values of an Outstanding Corporate Partner are on display at Nusenda in many ways. The Credit Union is dedicated to bettering the lives of educators, students and their families. As student and educator needs have changed, the partnership between Nusenda and APS has evolved

to meet those needs. Nusenda's support for teachers and staff include district new-hire orientation, financial support for summer school programs, teacher loans, Educational Assistance scholarships, and more. Its employee-led financial wellness fairs and no-cost personal finance curriculum and online courses have been great for educators and students.

Nusenda offers the students of APS a dual credit financial service career exploration course. Students can prepare for their financial futures by learning about personal finances, including resources for understanding and building credit, exploring career opportunities, and receiving one-on-one career coaching, interview preparation, resumé assistance, and the opportunity to apply for a paid internship with Nusenda – more than 30 of these interns have gone on to be full-time employees and leaders. Nusenda funds classroom grants each year to support student success. And its major gift to the Foundation for Nusenda Community Stadium directly supports student outcomes.

To support classroom innovation for transformational work, Nusenda created

its *Financial Education Innovation Awards* program, which grants funding to organizations and individual classroom educators who are creatively educating students on financial capability and literacy.

Volunteerism is a core Nusenda value, and its employees make a positive difference for APS in many ways. The Credit Union continues to demonstrate its commitment to Albuquerque students, educators and their families. This includes team volunteer work to clean up schools, service on the Foundation's Board of Directors, developing state-wide personal finance curriculum and giving time and donations to groups like *Locker #505* and *Albuquerque Reads* that support our schools.

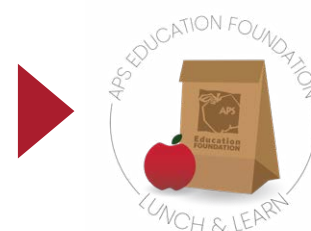
The support APS and the Foundation receive from companies like Nusenda Credit Union, is critical to achieving our goal of innovative educational opportunities that leads to student success. Nusenda joins a stellar group of corporate citizens and previous Outstanding Corporate Partner recipients such as Comcast, RayLee Homes, Alliance Data, and Blue Cross Blue Shield of New Mexico. We thank Nusenda Credit Union and all our corporate partners for their support throughout the year!



APS EDUCATION FOUNDATION PROGRAMS & PROJECTS

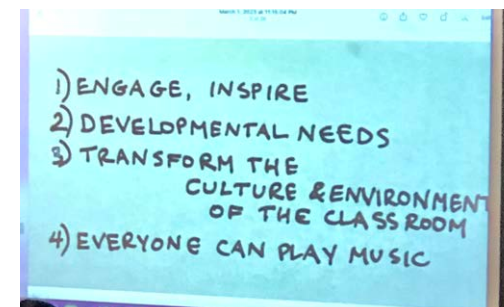
LUNCH & LEARNS

The APS Education Foundation hosts Lunch & Learns at APS schools that have received grant funding. We host our donors and community partners allowing them to see their investments with the Foundation in action. Guests are able to meet with administrators, staff, teachers and students as well as members of the Foundation Board of Directors for a hands-on experience and to learn about these programs and projects.



JEFFERSON MIDDLE SCHOOL ROCK & RHYTHM CLASS

EVERYONE CAN PLAY MUSIC! Imagine students from every background feeling excited and successful in school! Rock & Rhythm is an innovative way to teach students how to play and read music. The class engages and inspires a wide range of students with a hands-on, high-tech Rock & Rhythm music classroom.



HARRISON MIDDLE SCHOOL MEASURING UP! 101 SKILL: COOKING

Measuring Up teaches students basic cooking and cleaning skills. They learn the difference between a saucepan and skillet and the difference between a simmer and a boil. Students are learning valuable skills that they can use outside of the classroom. They learn to measure ingredients, read a recipe, follow directions, and scale up or down a recipe. They learn menu planning and basic nutrition. This program goes hand in hand with financial literacy and life skills. We have discussed independent living and how to run a household with learning adult decisions: cost of rent, groceries, and budgeting.



BEST IN CLASS RECIPIENTS



MARIACHI HERENCIA

Carolina Gonzales says, "Our project focus is to become stewards of mariachi education in APS for our district, our state and our southwest region. We would like to participate and compete in as many mariachi conferences and festivals as possible and will prepare ourselves by executing skilled and artistic performances in our community at every opportunity." Above all, the overall goal in mariachi education is to make beautiful music. It is to provide excellent comprehensive music

education for mariachi students. Ms. Gonzales estimated a student impact of 150. The grant from the Foundation covered transportation and fees for students to attend the Las Cruces International Mariachi Conference and a stipend for an additional instructor. The students continue to raise money for these experiences by playing at events - including Gold Bar. Ms. Gonzales has since been working with middle schools to share mariachi music and instruction with younger students.

IF WE WIN...

WHAT THEY ARE GOING TO DO WITH THEIR GRANT:

Ms. Gonzales is eager to expand mariachi instruction, "Mariachi Herencia is a cultural ambassador of the communities of Albuquerque's South Valley and Westgate with great pride. As we continue representing Albuquerque at local and statewide performances, our plan is to extend our success to our elementary and middle school feeder schools with peer mentoring and mariachi clubs to build a bridge to our high school program. We know early access is an equalizer in the arts and we are ready to do our part to make it accessible to our communities. The foundation we help create will transfer to all areas of academic life far beyond mariachi music."



This is an honor we reserve for educators, administrators and project leads who were awarded Foundation grants and took that investment and paved the way for a successful future for their students. Their innovative projects have proven to be sustainable, have proven impact from the initial concept and were proven capable of expanding districtwide.

Our Best In Class nominees are chosen by the Foundation's Board of Directors' Disbursement Committee based on their program's impact and growth since receiving the Foundation funding. The Committee considers programs that have the potential to grow further and to widen and deepen their impact with additional Best In Class funding.

The final decision is up to the community. We ask the general public to visit our website, learn more about the nominated programs and vote for a Best In Class winner. The 2023 Best In Class winner received \$15,000 in additional grant funding from Foundation donors to expand their programming. Second place received an additional \$10,000 and third place an additional \$5,000. We recognized these programs and their success at the 2023 Gold Bar event.



MUSTANG MAKERSPACE

Major Mark Hendricks was part of a team that won the first Best In Class recognition in 2017. Along with Chuck Newman of Valley High School (now retired) and Alma Ripley of Carlos Rey Elementary School (now retired), Major Hendricks was honored for pioneering STEM-focused project-based learning across the district. Still serving as an instructor of the Navy JROTC at West Mesa High School, Major Hendricks engages students in local, regional and national competitions that include the Team America Rocketry Challenge,

the Near Space Challenge, Sea Perch and the Marine Advanced Technology Education (MATE) competition. In 2018, after receiving several small grants that allowed his students to compete, Major Hendricks aimed to expand the knowledge his students continued to acquire year after year to younger students by providing a space in which students could design, fabricate and manufacture project materials. Students gutted and painted two portables made available by the school and with their own money, Major Hendricks

and Senior Chief Kirk Nicholson began purchasing workbenches and work stations. Foundation funding enabled the Navy JROTC to purchase additional furniture, tools and equipment including a GlowForge Pro Laser Forge and additional cutting-edge 3D printers and engravers. Major Hendricks brings back alumni to mentor current students and collaborates with the JROTC Middle School Leadership Program so that current students can mentor younger students.



IF WE WIN...

WHAT THEY ARE GOING TO DO WITH THEIR GRANT:

Major Hendricks states, "If we are awarded the Best In Class grant, we will use the funds to continue to compensate our STEM mentors for their time and costs as they teach and mentor our WMHS students and students from other schools in these important emerging technologies. The rest of the funds will be used to pay for needed supplies to support our program."



GROWING INTO THE FUTURE

The Wildcats Blooms Garden has become a model for school gardens district-wide, hosting field trips and professional development opportunities. Before taking on the role of School Garden Resource Teacher for APS, Susan Schipull managed the garden with Kate Porterfield. Ms. Porterfield continues to engage community groups to support the garden so the garden can support the school community. Ms. Schipull says, "Our garden elective classes and the Intensive Global Support Services class will work together on four project-based learning opportunities using STEM activities and concepts. We will grow plants in traditional and hydroponics/aquaponics growing systems, make a community seed library, create a student cookbook and use digital and media arts including photography, video creation, and writing as a way to tell our garden story, as we continue to grow and improve our garden program."



IF WE WIN...

WHAT THEY ARE GOING TO DO WITH THEIR GRANT:

When students come into the garden at Wilson Middle School, a unique learning experience begins. We have discovered that there is truly a place for every student in the garden. They are at the center of our garden. Students learn the gardening process all the way from cultivating the soil to harvest time and putting the garden to sleep in the winter. Our goal is to continue to engage students as gardeners, stewards of the land, creators and builders now and into the future. We want to develop new opportunities for students as we open up the space for elementary experiences, prepare teachers to use the garden in all content areas and encourage healthy eating with the addition of a hydroponic Smart Farm and the building of an outdoor kitchen prep space. When schools visit our garden, we would be able to provide plants for them to take back to their respective schools and begin their own gardening journey. Investment in the Wilson Wildcat Blooms Garden is planting a seed that will help us continue to grow our program into the future.



TRUSTS, ENDOWMENTS AND ENDOWED FUNDS

IN 2022-2023
OUR PERMANENT GIFTS

TO FUTURE GENERATIONS
TOTALS: **\$4,696,638**

LASTING IMPACT

Anyone can make an endowed gift. It is one of the most powerful ways to have a lasting impact.

What are the benefits of endowed funds, trusts and endowments? Since this gift will be invested permanently, it can serve as a lasting tribute to the donor and extend the donor's values for future generations.

APS EDUCATION FOUNDATION ENDOWMENT

The APS Education Foundation has a permanent fund ensuring funding will be available to sustain the organization and innovation grants in perpetuity. The endowment provides a practical way for families, alumni, businesses, and other stakeholders to make a long-term investment in the quality of our public schools and our children's futures.

THE WILLIAM H. AND LILLIAN DOLDE CHARITABLE TRUST ENDOWMENT

Established to support and benefit music programs through the APS Fine Arts program. Funding is disbursed annually.

THE PATSY IRENE BENNETT MEMORIAL ENDOWMENT

Established by Patsy Irene Bennett to support the School Nurses' Vision Care Fund for APS and to be used solely for the vision care of public school students. Funding is disbursed annually.

THE GUHL EARLY LITERACY TRUST

Established by the Guhl Family to support and improve literacy at the PreK- 5 levels and support elementary literacy programs or projects with the potential to have a high impact on a large number of students. Funding is disbursed twice a year through the Foundation grant application cycle.

THE RAQUEL REEDY FUND

The APS Education Foundation Board of Directors, in honor of former APS Superintendent Raquel Reedy, officially opened The Raquel Reedy Fund. The fund honors her legacy, decades of service, and passion for education. The Raquel Reedy Fund will continue to support programs with a focus on one or more of her "Superintendent's Big 5": Early Learning, College & Career Readiness, Attendance, The Whole Child, and Parent and Community Engagement. Funding is disbursed annually.

THE RUTH GERBER OGAWA MEMORIAL FUND

Established in 2023, in memory of Ruth Gerber O'GAWA and her passion to support and fund immediate needs for the most vulnerable students in the APS Title I McKinney-Vento program experiencing instability and uncertainty due to homelessness.

THE DSRM NATIONAL BANK/ VALERO FUND

Established by DSRM National Bank/Valero to serve APS students', teachers' and schools' immediate needs by addressing food insecurities/services, student clothing and program opportunities through the APS Education Foundation. Funding is disbursed annually.

THE EDNA GREENE FUND

The Edna Greene Fund was established six years ago to assist families in need during the holidays. This fund provides APS families with assistance for housing, utilities and gift purchases during the holiday season. The Foundation will continue to use donations to this fund to support families facing hardship through the pandemic and beyond. Many schools use their resources to engage entire families in learning while providing food and resources to those in need. Funding is disbursed annually.

NUSENDA SEEDS EDUCATIONAL ASSISTANTS SCHOLARSHIP FUND

Nusenda Credit Union Educational Scholarship is for APS Educational Assistants who aspire to become teachers through a higher education plan to receive their teacher certification. This scholarship is to provide funding for Educational Assistants during their student teaching.

PAUL DAVIS RESTORATION OF NM TEACHER SCHOLARSHIP FUND

Established in 2019 to provide financial support to APS teachers who need reimbursement for the loss of personal teaching supplies that might have been damaged/destroyed by water, mold, or other unexpected perils in the classroom. Funding is disbursed annually.

OTHER ESTABLISHED FUNDING SOURCES FOR THE FOUNDATION INCLUDE:

Clear Channel Outdoor

Eight billboards sit on APS school properties around the city. Advertising sales from the boards are split between the Foundation and the APS schools. More than \$210,000 was distributed to schools and innovative programs.

Nusenda Community Stadium

Nusenda Credit Union has contracted for the naming rights of this APS sports facility with the proceeds benefiting the Foundation.

Pepsi District Sponsorship

On an annual basis, Pepsi provides funding to the Foundation and the district through in-kind product donations and a monetary sponsorship for grant programs and district services.

2023 APS SKILLED TRADES CAREER FAIR

APS CAREER FAIR GIVES STUDENTS GLIMPSE OF LIFE IN THE SKILLED TRADES

Over five hundred high school students from Albuquerque Public Schools and neighboring districts got to explore the world of possibilities available to them in the trades and in such fields as policing and firefighting as part of the inaugural *High School Grades 2 Skilled Trades Career Fair*.

And they got to see some of the cool equipment they'd be working with if they follow those career paths. Several students even got to try their hand at operating some of the equipment like the mini-excavator.

The goal of the *Skilled Trades Career Fair* was to let students know college isn't the only option for them and that there are a variety of fields in which to pursue careers.

The fair was put on by the Albuquerque Public Schools Apprenticeship Council and began as an initiative by the APS Education Foundation's student board members to provide their peers the same opportunity to experience career fairs as they do college fairs.

In conjunction with APS College and Career Counselors, they created an APS Apprenticeship Council consisting of trade industry leaders. The Council is now led by New Mexico Workforce Solutions and the APS Career Technical Education department and the student board members have a seat on the Council.

More than 60 companies and agencies participated, including B&D Industries who was instrumental in the planning and design of the event. Each company had the same signage with the same information about the pathway needed for the careers being presented.

This Skilled Trades Career Fair was so successful, the Albuquerque Public Schools Apprenticeship Council has committed to holding it annually.



The goal of the Skilled Trades Career Fair was to let students know college isn't the only option for them and that there are a variety of fields in which to pursue careers.

2022-2023 FUNDRAISING EVENTS



EVENT STATS

OUR FUNDRAISING EVENTS AND THEIR OVERALL COMMUNITY INVOLVEMENT AND IMPACT

VOLUNTEER SUPPORT FOR BOTH EVENTS

55 Volunteers
47 Student Volunteers

EVENT ATTENDANCE WAS HUMBLING

208 Golfers
425 Gold Bar Attendees

ENTERTAINMENT

95 students provided entertainment

SPONSORS

166 Total Corporate and Individual sponsors

GRANTS

\$35,000 In grants given out at Gold Bar 2023

AMOUNT RAISED

\$175,151
Record breaking amounts raised at both events, going straight into grant programs

DONATIONS

\$88,536 of In-Kind donations provided



SUPERINTENDENT'S CUP

The Superintendent's Cup, a.k.a. SuperCup, presented by B&D Industries, celebrated its 15th anniversary this past September. SuperCup raises funds for enhanced and innovative APS classroom projects and programs. Funds raised were awarded during our Fall Grant Cycle. The tournament brings together business leaders, community members and volunteers across the region for a great day of golf and networking. Joining the golfers on the course were students from programs that have received grants, showing off their skills and assisting golfers.



GOLD BAR

Gold Bar, presented by Comcast and Technology Integration Group, was held in April 2023. The community gathered to celebrate excellence in Albuquerque Public school while also raising much needed funds. Gold Bar recognized our fourteen Selfless Seniors, our three Best In Class Grantees, and our Outstanding Corporate Partner. This event showcased student participation with student emcees, student performers and entertainment groups from elementary to high school.



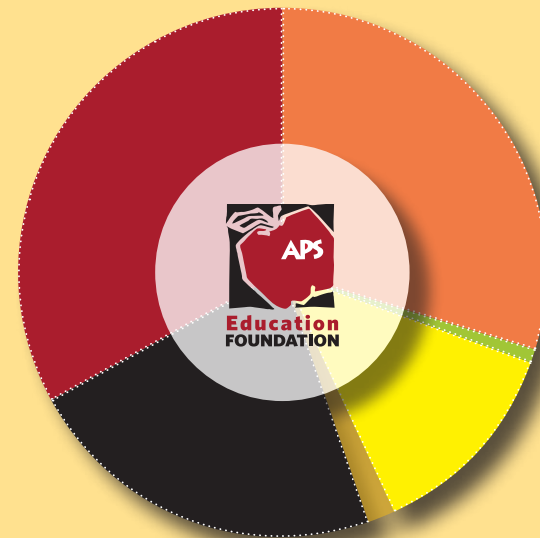
OUR FINANCIALS

A SNAPSHOT OF THE 2022-2023 FISCAL YEAR (UNAUDITED)

The figures below represent our unaudited operating revenue and expenses through the end of the fiscal year June 30, 2023.

ASSETS

CASH & CASH EQUIVALENTS	\$3,006,766.11
PREPAID EXPENSES	\$15,550.20
MERRILL LYNCH WORKING CAPITAL MANAGEMENT	\$1,278,558.38
GUHL INVESTMENT	\$147,136.63
BENEFICIAL INTEREST - DOLDE TRUST	\$2,247,424.33
INVESTMENTS - MONEY MARKET - MERRILL LYNCH	\$3,287,672.81



TOTAL ASSETS: \$9,983,108.46

TYPES OF FUNDS MANAGED BY THE FOUNDATION

1 UNRESTRICTED

These funds are not subject to donor-imposed restrictions and encompass the Foundation's Operational Budget and Grant Programs.

2 RESTRICTED

These funds are subject to donor-imposed restrictions and include funds that are managed by the Foundation to meet the expectations of the donor.

3 AGENCY FUNDS/DTAS

These funds include those where the Foundation serves as a fiscal agent, but the contributions and disbursements are requested and approved by an outside authorized user.

4 FISCAL SPONSORSHIP

These funds include those where the Foundation serves as the nonprofit sponsor under a sponsorship agreement with a district program.

The APS Education Foundation practices full transparency, and just earned the Platinum Seal of Transparency 2023! Audited financial statements and Forms 990 are available at apseducationfoundation.org.

FISCAL SCHOLARSHIPS

The APSEF works to connect community partners with APS district programs. We believe that these programs should be able to spend their time on the project goals and objectives, and not on technical and administrative tasks. APSEF provides fiscal sponsorship between community partners and district programs whose primary purpose is to strengthen APS schools.

FOR 2023, THOSE PROGRAMS INCLUDED:

- APS Board of Education Strategic Planning
- APS Newcomer/Refugee Program
- APS Any Given Child Music Initiative/Elevated Arts

DONOR STATS

TOTAL UNRESTRICTED CONTRIBUTIONS	\$750,475.71
CONTRIBUTIONS BY BUSINESS COMMUNITY	\$606,299.27
AVERAGE CONTRIBUTION BY BUSINESSES	\$6,662.63
CONTRIBUTIONS BY INDIVIDUALS*	\$132,076.44
AVERAGE CONTRIBUTION BY INDIVIDUALS	\$729.70

*Does not include scholarship or United Way donors



2022-2023 WHAT WAS FUNDED



WE FUND INNOVATION THROUGH A VARIETY OF GRANT CATEGORIES

CLASSROOM & GRADE-LEVEL LEARNING AWARDS

AWARD AMOUNT: \$1,500 - \$5,000
Classroom grants in the areas of STEM (Science, Technology, Engineering, and Math), Fine Arts and Literacy, ranging from \$1,500 for a single classroom to \$5,000 for a team of multiple classrooms.

TOTAL GRANTS FUNDED: 13
TOTAL AMOUNT FUNDED: \$35,094

STUDENT CLUBS & ACTIVITIES AWARDS

AWARD AMOUNT: \$500 - \$10,000
A competitive grant supporting school-sponsored clubs, student organizations, and activities throughout the district.

TOTAL GRANTS FUNDED: 22
TOTAL AMOUNT FUNDED: \$125,000

GUHL EARLY LITERACY AWARD

AWARD AMOUNT: \$15,000 - \$35,000
Together with the Guhl Trust, this award provides funding to create or expand elementary (PreK-5) literacy programs throughout the entire school.

TOTAL GRANTS FUNDED: 1
TOTAL AMOUNT FUNDED: \$28,731

SCHOOLWIDE IMPACT AWARDS

AWARD AMOUNT: \$10,000 - \$25,000
Funding for innovative practices impacting student learning and engagement across the entire school and/or grade levels.

TOTAL GRANTS FUNDED: 11
TOTAL AMOUNT FUNDED: \$149,642

TRANSFORMATIVE IDEA GRANT (TIG) AWARDS

AWARD AMOUNT: UP TO \$5,000
Made possible by Technology Integration Group, this grant is dedicated to supporting programs that enhance school climate, increase student, staff and family engagement and promote social emotional learning.

TOTAL GRANTS FUNDED: 5
TOTAL AMOUNT FUNDED: \$15,000

PEPSI AND DECA AWARDS

AWARD AMOUNT: UP TO \$10,000
Financial support to school-based electives, clubs, activities, and student groups in need of assistance with unexpected and unbudgeted expenses as part of participating in a national, regional and/or state competition.

TOTAL GRANTS FUNDED: 8
TOTAL AMOUNT FUNDED: \$15,000

VARSITY AWARDS

This grant award is directed by the APS Education Foundation's student board members to address a student-informed need.

TOTAL AMOUNT FUNDED: \$4,944

BEST IN CLASS

Best In Class nominees are chosen by the Board of Directors' Disbursement Committee based on their program's impact and growth since receiving Foundation funding. The Committee considers programs that have the ability to grow, expand and/or deepen their impact with Best in Class funding. The final decision is up to the community. The Best in Class winner received \$15,000 in grant funding to expand their programming. Second place received \$10,000 and third place \$5,000.

TOTAL GRANTS FUNDED: 3
TOTAL AMOUNT FUNDED: \$30,000

DISCRETIONARY AWARDS

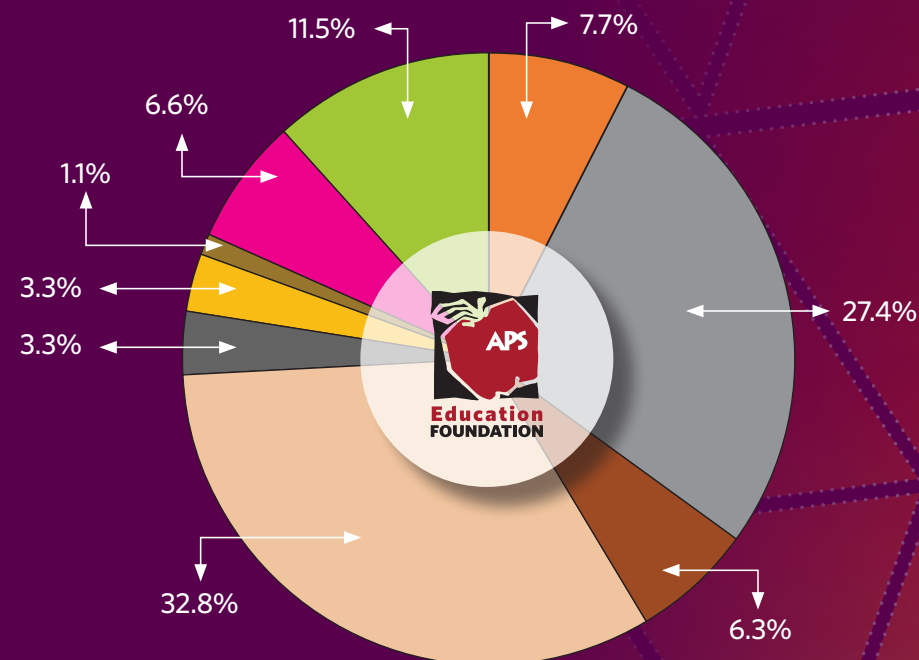
The APS Education Foundation tries to provide assistance to departments, schools and classrooms for project and needs that may fall outside our regular grant opportunities.

Depending on the financial level of the request, the decision may fall to the Foundation's Executive Director, the Foundation's Disbursement Committee or the full Board of Directors.

TOTAL GRANTS FUNDED: 13
TOTAL AMOUNT FUNDED: \$52,651

2022-2023 GRANT FUNDING FOCUS

GRANT FUNDING FOCUS	AMOUNT	%
CLASSROOM & GRADE LEVEL LEARNING	\$ 35,094	7.7%
STUDENT CLUBS & ACTIVITIES	\$ 125,000	27.4%
GUHL EARLY LITERACY	\$ 28,731	6.3%
SCHOOLWIDE IMPACT	\$ 149,642	32.8%
TIG GRANT	\$ 15,000	3.3%
PEPSI AWARD	\$ 15,000	3.3%
VARSITY	\$ 4,944	1.1%
BEST IN CLASS	\$ 30,000	6.6%
DISCRETIONARY DISTRIBUTIONS	\$ 52,651	11.5%



**TOTAL GRANTS
DISBURSED IN 2022-2023**
\$456,062



For more information on specific schools, projects and departments please visit our website and click on the funding map link.

THANK YOU DONORS | 2022-2023

\$20,000 & ABOVE

- Albuquerque Community Foundation
- Clear Channel Outdoor
- Nusenda Credit Union
- Pepsi Bottling Group
- Ruth Gerber O'Gawa Estate

\$10,000 - \$19,999

- B&D Industries, Inc.
- Bank of Albuquerque
- Blue Cross and Blue Shield of New Mexico
- Comcast
- DSRM National Bank/ Valero Services
- David & Raquel Reedy
- Sandia Foundation
- Spine Solutions
- TIG a Converge Group Company

TriWest Fence \$5,000 - \$9,999

- Albuquerque Winsupply
- Border States Electric
- Dion's
- Isleta Resort & Casino
- JB Henderson
- Nancy Ann Mellen Foundation
- Diane & Greg Ogawa
- David & Martha Peercy
- PNM Resources
- Rio Grande Credit Union
- Stifel
- Summit Fire & Security
- Wells Fargo
- Westwind Landscape, Inc.

\$2,500 - \$4,999

- Imagine Learning
- iRepair NM
- Modrall, Sperling, Roehl,

- Harris & Sisk
- New Mexico Bank & Trust
- Ohiopyle Prints
- RBC Capital Markets
- TLC Plumbing, HVAC & Electrical

\$1,000 - \$2,499

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- A-Com Technologies
- Alliance Data
- AON Risk Solutions
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- Sanilife
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- Russell Sigler
- Southwest Capital Bank
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- US Eagle Foundation
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- Western States Fire Protection
- Wilson & Company

\$250 - \$999

- About Senior Moving
- Affordable Solar Group
- Amazon Smile Foundation
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- SFE, LLC
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- Spine Solutions
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- Steel Bender Breweryard
- Stifel
- Summit Energy
- Summit Fire & Security
- Sunstate Equipment
- Thunderbird Harley Davidson
- Technology Integration Group – A Converge Company
- TLC Plumbing, HVAC & Electrical
- TriWest Fence, LLC
- Varitec Solutions
- Western States Fire Protection
- Westwind Landscape Construction
- XL Sports Photography
- Zia Graphics

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- 4Rivers Equipment
- AGC - NM
- Albuquerque Plumbing Heating & Cooling
- Albuquerque Police Department
- Associated Builders and Contractors NM
- Autozone
- Bonton Industries
- Bradbury Stamm Construction, Inc.
- Carpenters Union
- CNM
- CNM Ingenuity
- Commercial Real Estate Women of NM
- Corbins
- Fully Promoted
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- Heat & Frost Insulators
- IntelliTec College
- IUPAT (The International Union of Painters and Allied Trades)
- Jaynes Corporation
- JB Henderson
- Katharsis Media Inc.
- Laborers' Union Local 16
- Los Alamos Fire Department
- Miller Bonded
- ML Crane Group - Crane Service Inc.
- NM Rural Water Association
- NM Workforce Solutions
- NMJATC for the Electrical Industry
- NNMIEC
- OE Solar
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- Painters/Allied Trades
- Pima Medical Institute
- PNM
- Rehabilitation Center of Albuquerque/Genesis Healthcare
- Rich Ford Sales
- Sandia National Laboratories
- SDV Construction, Inc.
- SMART LU No. 49 JATC
- Solar Landscape
- Southwestern Line Constructors
- TLC Plumbing, HVAC & Electrical
- UA Local 412
- Universal Technical Institute
- Wyo Tech
- Yellowstone Landscape
- Youngblood Worker

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apseducationfoundation.org



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