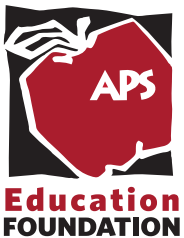




# Connecting Education & Community



2023-2024  
**IMPACT REPORT**

# Letter FROM THE BOARD PRESIDENT



**ADRIAN CHAVEZ**  
Board President

Dear Friends of the APS Education Foundation,

I can't believe we have turned the page on another year and what a year it was. I am so grateful to have served in the role of board president and one theme I take away from this past year is – together we all make an impact. Whether you are a first-time supporter, lifelong giver, or are just now looking into what the Albuquerque Public Schools Education Foundation (APSEF) is, you are making an impact! This past year was significant because the support from our donors helped fund 104 innovative grants (15 more than last year) totaling more than \$607,947 Our most in the history of this foundation!

For nearly three decades, the generosity of our donors has helped us to make meaningful impacts on the lives of students across APS and this past year has been no different. Without support from our community partners, in business and individuals, we couldn't execute our mission of ensuring that APS is providing innovative opportunities to all our students. As we look at the influence that donors like you make to APSEF, we can only thank you for your generosity and continued support.

To my fellow board members and APSEF staff, thank you for the unwavering commitment and passion you give to our students. Your generosity is at the core of what this foundation is and together we are working to ensure the students of our district are future ready!

On behalf of the students and educators we serve, thank you!

**Adrian Chavez**

President, APS Education Foundation  
Del Norte High School Alum

# THE APS EDUCATION *Foundation*

## 2023-2024 BOARD OF DIRECTORS

We are incredibly grateful to our dedicated Board Members for their support and always putting students first!

### BOARD OF DIRECTORS

**PRESIDENT**

**Adrian Chavez**  
PepsiCo Beverage Company

**Carlos Fourzan**  
Entravision

**Julianne Phares**  
Comcast

**Katrina Wagner**  
*Disbursement Chair*  
Sandia National Laboratories

**VICE PRESIDENT/  
NOMINATING  
CHAIR**

**Brenda Begley**  
Clear Channel Outdoor

**Alarie Ray-Garcia**  
ImPRonta Public Relations & Consulting

**Luis Quinones**  
*Development/Marketing Co-Chair*  
Lakeshore Learning

**Ava Weinberg**  
*Student Board Member*  
La Cueva High School

**TREASURER/  
FINANCE CHAIR**

**Jeff Cain**  
Rio Grande Credit Union

**Dominic Gonzales**  
Wells Fargo

**Josh Robinson**  
*Student Board Member*  
Sandia High School

**EMERITUS**

**Jon Barela**

**Rhiann Atencio**  
Bread Financial

**Anjali Harville**  
*Student Board Member*  
Sandia High School

**Rachel Romero**  
*Development/Marketing Co-Chair*  
CNM

**Dale Dekker**  
Dekker/Perich/Sabatini

**Marlene Baca**  
Blue Cross & Blue Shield of New Mexico

**Howie Kaibel**  
M'Tucci's Restaurants

**Julie Rowley**  
PNM

**EX-OFFICIO**  
**Monica Armenta**  
APS Communications

**Jared Blaschke**  
TLC Plumbing HVAC Electrical

**Paula Maes**  
N.M. Broadcasters Association

**Katie Sandoval**  
B&D Industries

**Ellen Bernstein**  
ABQ Teachers Federation

**Mark Burkhard**  
Southwest Capital Bank

**Diana Montoya**  
Community Member

**Shauna Shannon**  
New Mexico Bank & Trust

**Scott Elder**  
APS Superintendent

**Edward B. Calabaza**  
Calabaza Consultants

**Amy Nigrelli**  
Nusenda Credit Union

**Anthony Spratley**  
Genus Law Group

**Danielle Gonzales**  
APS Board of Education, President

**Vicki DeVigne**  
Oasis Albuquerque

**Krista Koss Parker**  
Cafeteria Plan Company

**Joe Varro, Jr.**  
DSRM National Bank/ Valero

## STAFF

**Shannon Barnhill**  
*Executive Director*

**Val Burch**  
*Development Manager*

**Vicky Vittitoe-Keith**  
*Executive Administrative Assistant*

**Sonja Martens**  
*Grants Manager*

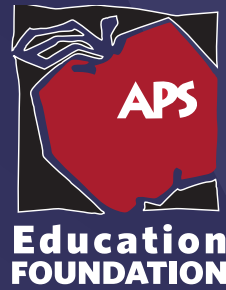
**Deztinee Murphy**  
*Business Manager*

Platinum  
Transparency  
2024

Candid.

For the third year, the APS Education Foundation has earned a Platinum Seal of Transparency by Candid/ Guidestar, the world's largest source of nonprofit data. The APS Education Foundation illustrates responsive fiscal management, full accountability, and transparency. The Platinum Seal of Transparency demonstrates that APSEF is a nonprofit focused on measuring progress and results to provide current and potential funders with accurate and detailed information. APSEF is committed to maximum transparency and trustworthiness with donors and with the public.





## MISSION

The APS Education Foundation partners with the community to invest in innovative and enhanced learning opportunities to help APS students reach their full potential.

## VISION

Inspire the community to invest in Albuquerque Public Schools.

# Funding PRIORITIES

The Education Foundation invests in important initiatives that enhance APS's ability to provide a comprehensive educational experience that is high-quality, challenging, and inspires all students to reach their full potential.

**IN THE PAST SIX YEARS, WE HAVE SUCCESSFULLY SERVED AS A CATALYST FOR NEARLY \$3.8 MILLION TO SUPPORT APS'S STRATEGIC PRIORITIES AND INITIATIVES.**

We help fund what a traditional school or department budget cannot. With support from employees, individuals, families, foundations, and businesses, the APS Education Foundation impacts students across the district through a variety of programs/projects.

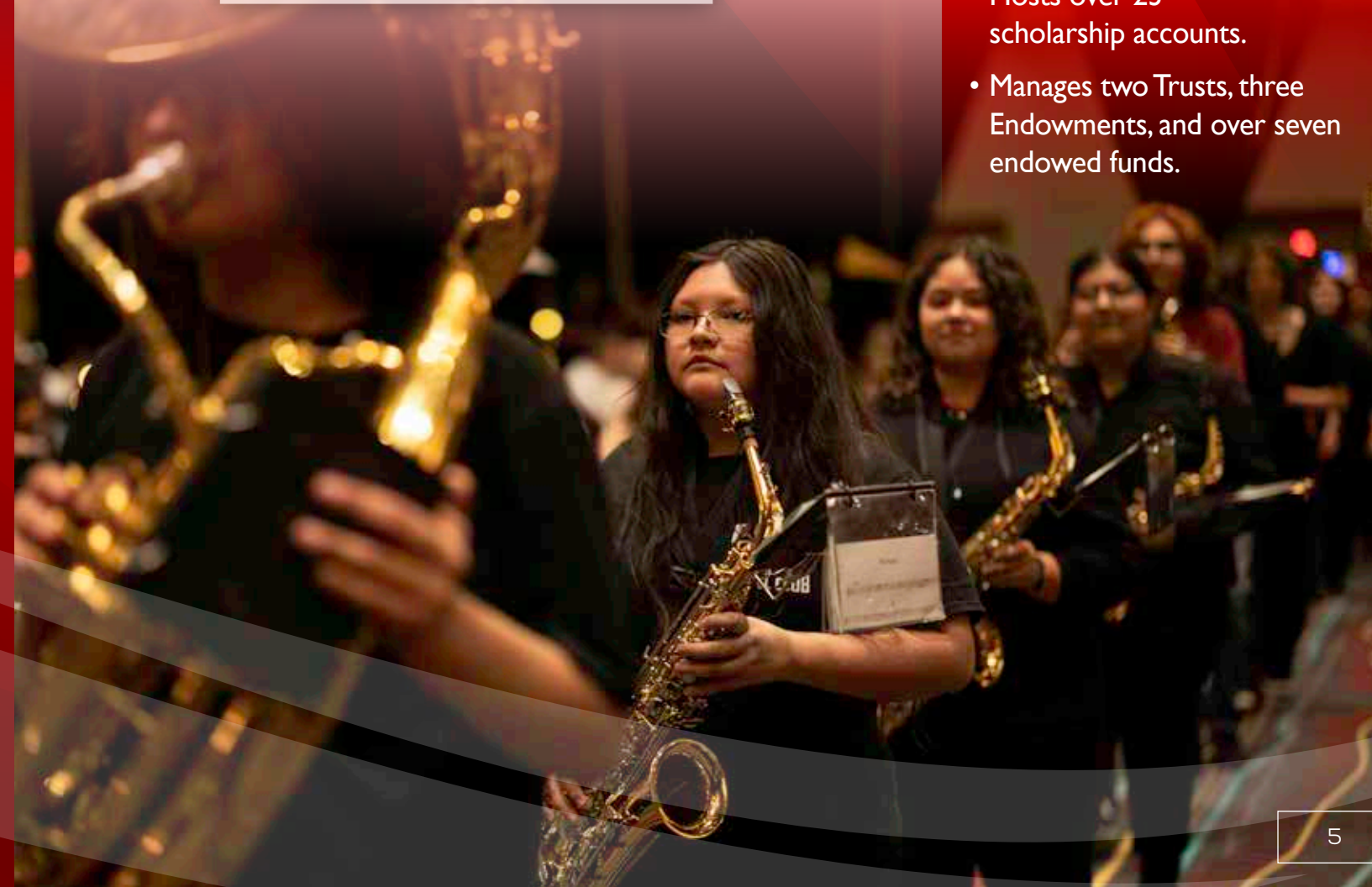
The APS Education Foundation receives support from corporations, individual donors, grants, fundraising, and United Way contributions.

**.79 CENTS  
OF EVERY DOLLAR  
RAISED GOES  
INTO GRANT FUNDING**

## FOUNDATION FISCAL AGENT AND RECOGNITIONS

The APS Education Foundation serves and manages:

- Responsible for over \$10 million in assets.
- Fiscal agent to over 92 accounts, including the APS Community Clothing Bank, School Supply Barn, McKinney Vento Title I Homeless and the Newcomer-Refugee program.
- Provides district grant writing for PED, federal, national, and local grants.
- Hosts over 23 scholarship accounts.
- Manages two Trusts, three Endowments, and over seven endowed funds.



# About THE APS EDUCATION FOUNDATION

## ESTABLISHED IN 1995

The APS Education Foundation is the 501c3 established in 1995 and is proud to serve 68,000 students across 141 schools in Albuquerque Public Schools District. The student body is among the most diverse in the nation, and the district is one of Albuquerque's largest employers, with more than 10,000 teachers, counselors, educational assistants and other staff members.

Over the past 29 years, the Foundation has facilitated more than \$10 million in support of APS students and teachers through its funding of grant programs. Each year, over \$500,000 is raised to be disbursed to support innovative classroom practices and educational opportunities.

In addition to the grant programs, the Foundation supports important district-wide initiatives in APS like social and emotional learning, professional development, special education programs, and encourages the community to give generously to APS teachers, students, and programs. Because of these efforts within our community, our teachers feel supported, our students are inspired, and our public schools are stronger.

**OUR BELIEF IS THAT EVERY STUDENT DESERVES AN EXCELLENT EDUCATION!**

Each year, more than 1,200 APS students on average do not graduate from high school. Behind each number is a unique story. Many lacked the emotional and academic support needed to succeed, never connected with a staff mentor, or found peers with shared interests to encourage them along the way. Some never discovered their passion or envisioned a fulfilling career. They missed that transformative “Aha!” moment when classroom learning connects to real-life application.

On the other hand, each year, more than 30,000 students benefit from programs funded by the APS Education Foundation. These programs, supported by community partnerships, provide innovative and enriched learning opportunities designed to help students reach their full potential. Established in 1995 as a non-profit organization, the Foundation has grown with the vision that ALL students should have access to opportunities that inspire them to dream big and turn those dreams into reality.

*Fast Facts*

**ALBUQUERQUE PUBLIC SCHOOLS**

- 80%** of APS students are eligible for Free/Reduced Price Lunch
- 72%** Graduation Rate
- 57** Home languages spoken
- 107** Title I Schools
- 88** Elementary, 5 K-8, 28 Middle and 20 High Schools
- 10,000+** Employees (includes teachers)
- 7,166** Is 9th Grade enrollment, the highest enrollment of students

**ALBUQUERQUE PUBLIC SCHOOLS EDUCATION FOUNDATION**

- \$500,000** raised for grant programs each year
- 41** Schools and Departments awarded grants
- 104** Programs funded
- 24,687** estimated students impacted
- .79** cents of every dollar raised goes directly to programming
- 31** voting Board members
- 4** APS Students serve as Board Members
- 65** Scholarships were awarded
- 1995** established as the official non-profit for APS

**As a strategic fundraising partner for APS, we invest in accelerating progress:** we connect the community to our classrooms; and we inspire confidence in the promise of public education for APS’s more than **68,000 students and over 141 schools.**

**APSEF Scholarships 2023-2024**

The APS Education Foundation hosts many scholarships for graduating students and educational assistants pursuing teaching degrees. Scholarship opportunities not only incentivize students to participate in innovative programming before graduation, but they also provide needed financial assistance to students. The Foundation, along with the scholarship sponsors, strives to raise new scholarship dollars each year to provide optimal funding for APS graduating seniors to have the opportunity to pursue post-secondary education while growing established endowments.

Foundation scholarships also expand to educational assistants. The Nusenda Credit Union Educational Scholarship is for APS Educational Assistants who are seeking to be aspiring teachers through a higher education plan to receive teacher certification. This scholarship provides funding as Educational Assistants during their student teaching and is awarded annually.

**Total Amount of Scholarships Awarded in 2024: \$135,515**  
**# of Students Impacted: 50**  
**# of Educational Assistants impacted: 9**  
**# Total of donors: 18**



**SCHOLARSHIPS AWARDED IN 2023-2024:**

- AHS AVID All Starts Scholarship
- Always an Eagle Scholarship
- APS Education Foundation Student Board Member Scholarship
- Paul Blankenship Memorial Scholarship
- Diane Gillen Future Educator Scholarship
- Go Getter Scholarship
- Joan Kent Drama Memorial Scholarship
- Steve Knee Memorial Scholarship
- Joshua Koffler Memorial Scholarship
- David and Kay Lund Varsity Award Scholarship
- Nusenda SEEDS Educational Assistants Scholarship Fund
- Rio Grande High School Agriculture Internship Scholarship
- Camilla Rowe Memorial Scholarship
- Rubicon Esports Scholarship
- Bart Rutledge Memorial Scholarship
- Vince R. Sanchez Memorial Scholarship
- Selfless Senior Scholarship
- Si Se Puede Scholarship
- Jayden Chavez Silver Memorial Scholarship
- Smith Engineering Company Scholarship
- Thunderbird Scholarship
- Keith A. Wagner Freedom High School Memorial Scholarship
- Dawn Witiuk Memorial Scholarship

Learn more about the scholarships, donate to a current scholarship, or create a scholarship by contacting the Foundation team.

# ALBUQUERQUE PUBLIC SCHOOL

## Testimonials

### Transformative Idea Grant (TIG)

Fall 2023  
**Let Your Dreams Take Flight**  
 Albuquerque High School

“One thing that stood out the most was that the students with neurodiversity and other disabilities were able to become engaged and successful in accessing STEM learning within this format. I had a team of students who actually participated and competed against their non-disabled peers and won Judges Awards, twice. Those students gained so much in community and social and emotional learning that their entire high school experience changed. They found a place to fit in, work with, and become friends with their non-disabled peers. The parents of these students were happy to witness this level of positive involvement and achievement for their children.



### Classroom & Grade Level Learning Award - Literacy

Fall 2023  
**Our School Reads**  
 Hayes Dual Language Magnet Middle School

A teacher in the SCS (Social and Communication Skills) program shared this comment: “I teach in a special education setting and many of my students have had negative experiences with reading in the past and do not enjoy reading. During the reading challenge, I noticed my students were very excited to visit the library and track their reading progress. They were able to find

books that they enjoyed reading. The reading challenge process also required them to answer comprehension questions after they were done reading. It was so fun to see their excitement for reading and love of reading grow! Additionally, I noticed the students that participated in the reading challenge demonstrated growth on their end-of-year reading diagnostics!”



### Discretionary Award

Fall 2023  
**Gecko Folklorico de East San Jose Elementary School**  
 East San Jose ES

**Parent** “Thank you for offering this opportunity. The show was amazing. It was our first time attending.”

**Parent** “Thank you! We loved the show. We hope you are able to offer this opportunity again next year.”

**Staff** “What a great learning experience for the students in the Folklorico group. Also thank you for inviting me to join the group at the show.”

**Student** “It was really awesome!”



# APS EDUCATION FOUNDATION

## Programs & Projects

### LUNCH & LEARNS



Del Norte ESPORTS is dedicated to helping students achieve success and preparing them for real-world employment after high school. At Del Norte High, they have established a dynamic lab with exceptional coaches and teachers, creating a welcoming community where students feel a sense of belonging. Participation in ESPORTS has been shown to improve students' academic performance, attendance, confidence, and teamwork skills. Additionally, ESPORTS provides opportunities for college advancement and allows students to connect with peers globally, while also engaging in curriculum and events across the USA and with global partners.



### LAS VOCES DE CORONADO

Las Voces De Coronado originally began as an after-school club. Around 2016, Voces evolved into a Coronado Program. The program includes students in grades 2-5 who are selected through a tryout process. Participants attend practice twice per week after school and are expected to demonstrate honorable behavior at all times to remain part of the program. The goal of Coro is to showcase the

school's bilingualism and to help students connect with and learn about the traditions of the State of New Mexico. Students have the opportunity to perform at various events and in front of political leaders.



# MEET THE FOUNDATION'S 2024 *Best in Class*

This is an honor reserved for educators, administrators and project leads who were awarded Foundation grants and took that investment to pave the way for a successful future for their students. Their innovative projects have proven to be sustainable, have proven impact from the initial concept and have provided an opportunity to expand districtwide.

Our Best In Class three nominees are chosen by the APS Board of Directors' Disbursement Committee based on their program's impact and growth since receiving Foundation funding. The Committee considers programs that have the ability to grow further to widen and deepen their impact with Best In Class funding.

The final decision is up to the community. We ask the general public to visit our website, learn more about the nominated programs and to vote for a Best In Class winner. The 2024 Best In Class winner received \$15,000 in grant funding from Foundation donors to expand their programming. Second place received \$10,000 and third place \$5,000. We recognized these programs and their success at the 2024 Gold Bar event.



## ROOSEVELT MIDDLE SCHOOL SMART FARM/ ENGINEERING CLUB

Roosevelt Middle School uses the engineering design process to solve real-world problems. Their Smart Farm Project, for example, addresses overpopulation, dwindling habitats, and the challenges facing food production for the future. To address these issues, they have created an indoor vertical farm that optimizes food production while saving habitat, farmland, energy, and water.

The Smart Farm is a biological engineering project – controlled environment agriculture – which grows food year-round. They have eliminated the need for the herbicides and pesticides that commonly contaminate our groundwater, soil, and food supply. This project integrates ecology, engineering, problem-solving, math, art, literacy, alternative energy, research skills, collaboration, community involvement, critical thinking, and vital science process skills. Their design concept is a lot more efficient than they expected and they now have prototypes in three different schools and a movie production company.

The Roosevelt Engineering Club is an extension of their engineering elective classes. The club focused on three STEM competitions this year: the Electric Car Challenge, the Science Bowl, and the KidWind Challenge. Designing electric vehicles, rockets, bridges, towers, and various wind turbines they delivered extensive research on the pros and cons of alternative energy.



## 1ST PLACE RECIPIENT RECEIVED \$15,000 GRANT

*to continue its innovative work exploring solutions to problems like climate change, overpopulation, dwindling habitats, and the challenges facing food production for the future and will continue to expand their innovative engineering programs. As they make the transition to a STEAM Magnet School, their plan is to add more STEAM electives at every grade level that further integrate the sciences, technology, engineering, art, and math.*



## APS ESPORTS

“Six years ago, Dr. Richard Bowman shared his dream to bring esports to APS,” said Laurie Lehman. “And so we began a journey and commitment to our students to provide esports as a gender neutral activity that would hold engagement, equity, and inclusion as goals, expand to every grade level districtwide, and focus on opportunity and sustainability.”

Beginning in 2019, the goal was to enable students to be able to participate in the NMAA State Championship Finals, which had just expanded to include esports, without the burden of paying fees associated with this event. The Success Grant award allowed students the opportunity of participation with purpose. But there were more benefits - esports became a growing and thriving tool for student engagement and social emotional learning, while fostering STEM Tech skills that would lead to college and career readiness.

The addition of an esports curriculum in 2023 further enhanced the commitment to scholastic esports, which is the integration of competitive esports and education. Now students are able to blend academics, the development of 21st century skills, and digital citizenship while following their passion for gaming. Esports builds confidence, provides a space where students feel safe, where they can learn, lead, and grow.



## 2ND PLACE RECIPIENT RECEIVED \$10,000 GRANT

*to expand the APS Esports program. “While our traditional high schools received gaming devices, middle and elementary schools rely on fundraising and grants to supply their students and labs with needed devices,” explained Lehman. APS Esports would like to expand their program into middle and elementary schools by providing Nintendo Switches which would allow more students to be able to participate in esports. Consoles are an inexpensive way to provide students access to games, often at the cost of a gaming device.*



## JROTC/MIDDLE SCHOOL ARCHERY PROGRAM

Our focus as a program is to open our doors to all students. With archery, any student willing to try is encouraged to try. What started as a program only offered in the Middle School Leadership Programs quickly evolved and was embraced by all military services and implemented into JROTC programs.

Together we have established a program that focus on collaboration. Utilizing the teaching, coaching and mentorship methods we are building bonds between the mid school cadets and high school cadets. Moreover, we have taken this program to the community hosting events inviting archery programs from all over the state to compete in categories from 4th-12 grade. The archery program has teamed up with New Mexico Department of Game and Fish as we work together to certify archery coaches across the state free of charge to APS. The combined effort of APS JROTC, Middle School Leadership and our community we have impacted and served over 10,000 archers statewide. Lastly, APS archers have represented Albuquerque and the state of New Mexico at the national level for the past three years

## 3RD PLACE RECIPIENT RECEIVED \$5,000 GRANT

*to fund equipment and supplies which allows the program to get more bows into the hands of more APS students. The goal is to, positively engage all students and offer opportunities, in hopes that they too can represent JROTC/Middle School Leadership archery programs at the national level.*



# OUTSTANDING *Corporate Partner*



## PNM SUPPORTS THE COMMUNITY, THE APS EDUCATION FOUNDATION, AND EDUCATION IN GENERAL.

The APS Education Foundation Outstanding Corporate Partner must have made an impactful monetary contribution, meaning that their contribution to the Foundation's grant programs has shown measurable student impact. In addition, they must have devoted time to the Foundation and the district through acts of volunteerism on behalf of their employees, attendance at Foundation events, or by actively engaging with grant recipients by visiting classrooms, and meeting with students, families, and or teachers. PNM has clearly demonstrated its passion and support for Albuquerque Public Schools.

PNM has a long history of proudly supporting APS communities including the APS Education Foundation. They also partner with other educational institutions because PNM believes that backing education will help develop future talent and contribute to the overall growth and well-being of our state.

PNM offers classroom Energy Efficiency information to students to help them learn about the ways they can save on electricity. Employees visit various schools and provide visual presentations about how best to save money on electric bills. PNM also leads the annual School Supply Drive where employees donate much-needed school supplies and funds to teachers. They participate in coat and food drives, and campus cleanups, judge science fairs, and volunteer at the APS Clothing Bank. PNM also provides emotional support to schools in need in compassionate and meaningful ways, not only for students and staff but for families.

This partnership goes beyond just dollars toward helping student programs, it is a personal, consistent, and active commitment of time and attention by PNM employees.



*“PNM is truly thrilled to receive the Outstanding Corporate Partner award for 2024 from the APS Education Foundation, said Laurie Roach, PNM Resources Foundation Executive Director and PNM Public Affairs manager. “We plan to continue our active support of the invaluable resources they provide to their students in multiple ways. The partnership is unique, collaborative, long-lasting and impactful for youth.”*

*“As a board member of the APS Education Foundation, I have seen firsthand the impact they have made on their students,” said Julie Rowey, PNM’s Vice President and Chief Customer Officer. “It’s not just about serving. It’s about helping shape the future for our children and I’m proud to be a part of that journey.”*



## EVENT STATS

**VOLUNTEER SUPPORT FOR BOTH EVENTS:**  
**55** VOLUNTEERS  
**55** STUDENT VOLUNTEERS

**EVENT ATTENDANCE WAS HUMBLING:**  
**268** GOLFERS  
**481** GOLD BAR ATTENDEES

**ENTERTAINMENT:**  
**130** STUDENTS PROVIDED ENTERTAINMENT

**SPONSORS:**  
**182** TOTAL CORPORATE AND INDIVIDUAL SPONSORS

**GRANTS:**  
**\$37,000** IN GRANTS GIVEN OUT AT GOLD BAR 2024

**AMOUNT RAISED:**  
**\$194,591** RECORD BREAKING AMOUNTS RAISED AT BOTH EVENTS, GOING STRAIGHT INTO GRANT PROGRAMS

**DONATIONS:**  
**\$110,608** OF IN-KIND DONATIONS PROVIDED

## 2023-2024

# Fundraising Events



## SUPERINTENDENT'S CUP



The Superintendent's Cup, also known as SuperCup and presented by B&D Industries, has been celebrating over 16 years of successful fundraising and awareness. The event raises funds for enhanced and innovative APS classroom projects and programs, and the funds raised are awarded during our Fall Grant Cycle. The tournament brings together business leaders, community members, and volunteers from across the region for a great day of golf and networking. Additionally, students from programs that have received grants join the golfers on the course, showcasing their skills and assisting the golfers.

## GOLD BAR

The Gold Bar event, presented by Bank of Albuquerque, Comcast, and Technology Integration Group, A CONVERGE COMPANY, took place in April 2024. The community came together to celebrate excellence in Albuquerque Public Schools and raise much-needed funds. Gold Bar honored fourteen Selfless Seniors, recognized Best In Class Grantees, and acknowledged an Outstanding Corporate Partner. The event featured student participation, including student emcees, performers, and entertainment groups from elementary to high school.



# LASTING IMPACT

Anyone can make an endowed gift. It is one of the most powerful ways to have a lasting impact.

What are the benefits of endowed funds, trusts and endowments? Because this gift will be invested permanently, it can serve as a permanent tribute to the donor and extend the donor's values for future generations.

# TRUSTS, ENDOWMENTS & ENDOWED *Funds*

## APS EDUCATION FOUNDATION ENDOWMENT

The APS Education Foundation has a permanent fund ensuring funding will be available to sustain the organization and innovation grants in perpetuity. The endowment provides a practical way for families, alumni, businesses, and other stakeholders to make a long-term investment in the quality of our public schools and our children's futures.

### THE WILLIAM H. AND LILLIAN DOLDE CHARITABLE TRUST ENDOWMENT

Established to support and benefit music programs through the APS Fine Arts program. Funding is disbursed annually.

### THE PATSY IRENE BENNETT MEMORIAL ENDOWMENT

Established by Patsy Irene Bennett to support the School Nurses' Vision Care Fund for Albuquerque Public Schools to be used solely for the vision care of public school students.

### THE GUHL EARLY LITERACY TRUST

Established by the Guhl Family to support and improve literacy at the PreK - Grade 5 level and supports elementary literacy programs or projects with the potential to have a high impact on a large number of students.

### THE DSRM NATIONAL BANK/VALERO FUND

Established by DSRM National Bank/ Valero to serve Albuquerque Public Schools students, teachers, and schools immediate needs addressing food insecurities/services, student clothing, and program opportunities through the APS Education Foundation.

### THE EDNA GREENE FUND

Established to assist APS families with assistance for housing, utilities, food and gift purchases during the holiday season.

### NUSENDA SEEDS EDUCATIONAL ASSISTANTS SCHOLARSHIP FUND

Nusenda Credit Union Educational Scholarship is for APS Educational Assistants who are seeking to be aspiring teachers through a higher education plan to receive teacher certification.

### PAUL DAVIS RESTORATION OF NM TEACHER SCHOLARSHIP FUND

Established, 2019 to provide financial support to APS teachers who need reimbursement for the loss of personal teaching supplies that might have been damaged/destroyed by water, mold, or other unexpected perils in the classroom.

### THE RAQUEL REEDY FUND

The APS Education Foundation Board of Directors and, in honor of former Albuquerque Public Schools Superintendent Raquel Reedy, officially opened The Raquel Reedy Fund. The fund supports her legacy,

decades of service, and passion for education. The Raquel Reedy Fund will continue to support programs with a focus on one or more of her "Superintendent's Big 5": Early Learning, College & Career Readiness, Attendance, The Whole Child, and Parent and Community Engagement.

### THE RUTH GERBER OGAWA MEMORIAL FUND

Established in 2023, in memory of Ruth Gerber Ogawa and her passion to support and fund immediate needs for the most vulnerable students in the APS Title I McKinney-Vento program experiencing instability and uncertainty due to homelessness.

### M'TUTORING FUND

Established in 2023, by M'Tucci's Restaurants, to provide free educational assistance from special needs to basic scholastic tutoring for APS students of company employees. The tutoring comes with a meal at the restaurants.

## OTHER ESTABLISHED FUNDING SOURCES FOR THE FOUNDATION INCLUDE:

**Clear Channel Outdoor**  
Eight billboards sit on APS properties; the advertising sales from the boards are split between the Foundation and the APS properties. Over \$210,000 was contributed to schools and innovative programs.

**Nusenda Community Stadium**  
Nusenda Credit Union has contracted the naming rights of this APS sports facility, benefiting annually the Foundation.

**Pepsi District Sponsorship**  
On an annual basis, Pepsi provides funding to the Foundation and the district in-kind product and a monetary sponsorship for grant programs and district services.

**Technology Integration Group (TIG a Converge Group)**  
On an annual basis, TIG provides funding to the Foundation and the district, to address immediate or emergency needs for district departments, schools and programs with a focus on student outcomes.

**IN 2023-2024  
OUR PERMANENT  
GIFTS TO FUTURE  
GENERATIONS TOTALS:  
\$4,736,456**



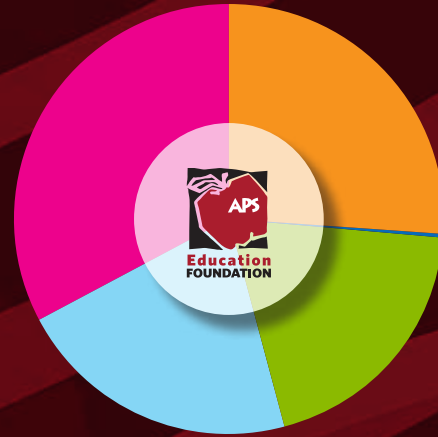


# OUR Financials

The figures below present the Foundation's unaudited operating revenue and expenses for the fiscal year ending June 30, 2024.

## ASSETS

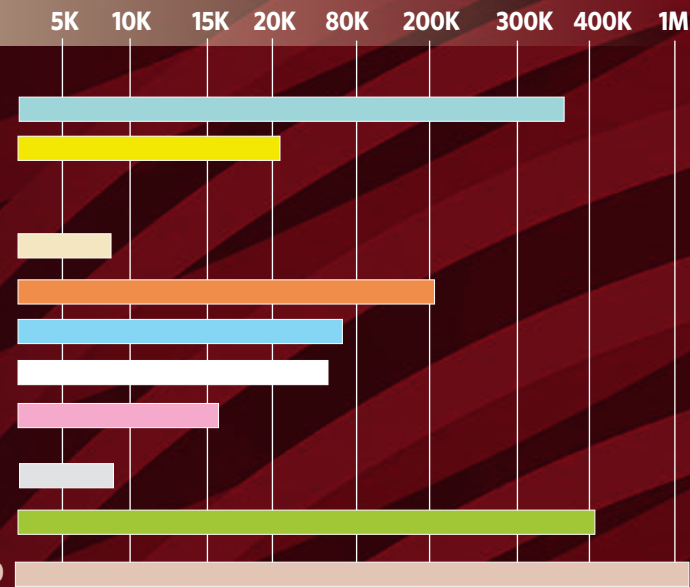
CASH & CASH EQUIVALENTS.....	\$2,830,119.56
PREPAID EXPENSES.....	\$41,232.21
MERRILL LYNCH WORKING CAPITAL MANAGEMENT .....	\$2,112,302.11
BENEFICIAL INTEREST - DOLDE TRUST .....	\$2,298,611.33
INVESTMENTS - MERRILL LYNCH MONEY MARKET.....	\$3,534,001.78
<b>TOTAL ASSETS</b>	<b>\$10,816,266.99</b>



## REVENUE

5K 10K 15K 20K 80K 200K 300K 400K 1M

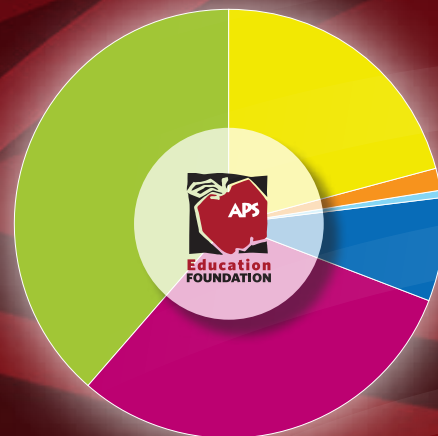
INDIVIDUAL & CORPORATE CONTRIBUTIONS .....	\$360,684.29
ADMINISTRATIVE FEES .....	\$26,170.74
CONTRIBUTIONS TO APSEF	
LOGO MERCHANDISE ROYALTY .....	\$7,183.78
CLEAR CHANNEL OUTDOOR CONTRIBUTION.....	\$210,051.05
NUSENDA SPONSORSHIP .....	\$79,800.00
OPERATING TRANSFERS.....	\$(76,650.00)
GRANT FUNDS RETURNED .....	\$15,770.68
UNITED WAY CONTRIBUTIONS .....	\$8,123.19
FUNDRAISER EVENT INCOME .....	\$410,127.98
FISCAL AGENT FUNDS .....	\$1,026,116.00



**\$2,067,377.71**

## EXPENDITURES

ADMINISTRATIVE .....	\$412,361.88
ALLOCATION TO APS SCHOOLS AND DISTRICT SUPPORT .....	\$37,457.49
BOARD EXPENSES .....	\$6,066.50
FUNDRAISER EVENT EXPENSES.....	\$158,568.66
GRANT AND GRANT PROGRAM ALLOCATIONS.....	\$602,947.00
FISCAL AGENT PAYOUTS.....	\$758,247.65



**\$1,975,649.18**

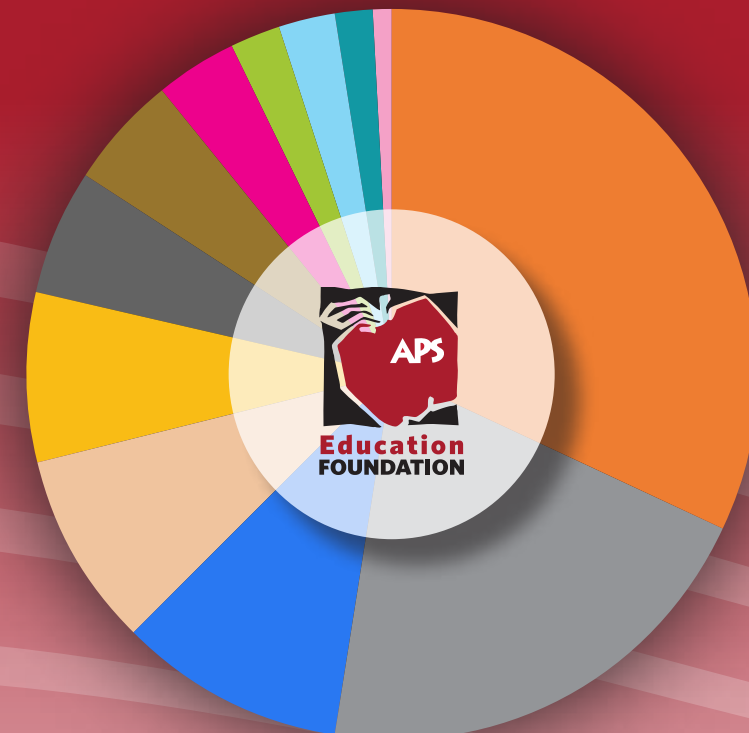
2023-2024

# Grant Funding Focus

## GRANT FUNDING FOCUS

GRANT FUNDING FOCUS	AMOUNT	%	# OF GRANTS
SCHOOLWIDE IMPACT AWARDS	\$194,082.00	32%	10
STUDENT CLUBS & ACTIVITIES AWARDS	\$124,947.00	21%	21
CLASSROOM & GRADE LEVEL LEARNING AWARDS	\$60,916.00	10%	22
GUHL EARLY LITERACY AWARD	\$53,544.00	9%	2
DISCRETIONARY DISTRIBUTIONS	\$44,787.00	7%	10
LEARNING AND LEADERSHIP AWARDS	\$34,361.00	6%	4
BEST IN CLASS AWARDS	\$30,000.00	5%	3
OTHER	\$23,408.00	3%	3
PEPSI & DECA AWARDS	\$12,000.00	2%	5
TRANSFORMATIVE IDEA GRANT (TIG) AWARDS	\$15,000.00	2%	2
SOUTHWEST CAPITAL BANK FINANCIAL LITERACY AWARDS	\$10,000.00	2%	2
VARSITY AWARDS	\$4,902.00	1%	9

**TOTAL GRANTS DISBURSED IN 2023-2024: \$607,947.00 93**



# FISCAL Sponsorships

## FOR 2024, THOSE PROGRAMS INCLUDED:

- APS Newcomer/Refugee Program
- APS Any Given Child Music Initiative/Elevated Arts
- APS Clothing Bank and School Supply Barn

## DONOR STATS

TOTAL UNRESTRICTED CONTRIBUTIONS	\$ 946,159
TOTAL NUMBER OF DONORS	437
<hr/>	
CONTRIBUTIONS BY BUSINESS DONORS	\$ 792,581
AVERAGE CONTRIBUTION BY BUSINESSES	\$ 4,331
TOTAL NUMBER OF BUSINESS DONORS	183
<hr/>	
CONTRIBUTIONS BY INDIVIDUALS*	\$ 153,579
AVERAGE CONTRIBUTION BY INDIVIDUALS	\$ 605
TOTAL NUMBER OF INDIVIDUAL DONORS	254

\*Does not include scholarship or United Way donors



## TYPES OF FUNDS MANAGED BY THE FOUNDATION

### 1 UNRESTRICTED

These funds are not subject to donor-imposed restrictions and encompass the Foundation's Operational Budget and Grant Programs.

### 2 RESTRICTED

These funds are subject to donor-imposed restrictions and include funds that are managed by the Foundation to meet the expectations of the donor.

### 3 AGENCY FUNDS/DTAS

These funds include those where the Foundation serves as a fiscal agent, but the contributions and disbursements are requested and approved by an outside authorized user.

### 4 FISCAL SPONSORSHIP

These funds include those where the Foundation serves as the nonprofit sponsor under a sponsorship agreement with a district program.

## 2023-2024

# What was funded

## WE FUND INNOVATION THROUGH A VARIETY OF GRANT CATEGORIES WHAT WAS FUNDED FOR 2023-2024 • TOTAL FUNDED: \$607,947

### CLASSROOM & GRADE-LEVEL LEARNING AWARDS

**AWARD AMOUNT: \$1,500 - \$5,000**  
Classroom grants in the areas of STEM (Science, Technology, Engineering, and Math), Fine Arts and Literacy, ranging from \$1,500 for a single classroom and \$5,000 for a team of multiple classrooms.

### STUDENT CLUBS & ACTIVITIES AWARDS

**AWARD AMOUNT: \$250 - \$10,000**  
A competitive grant supporting school-sponsored clubs, student organizations, and activities throughout the district.

### GUHL EARLY LITERACY AWARD

**AWARD AMOUNT: \$15,000 - \$35,000**  
Together with the Guhl Trust, this award provides funding to create or expand elementary (PreK-5) literacy programs throughout the entire school.

### SCHOOLWIDE IMPACT AWARDS

**AWARD AMOUNT: \$10,000 - \$25,000**  
Funding for innovative practices impacting student learning and engagement across the entire school and/or grade levels.

### TRANSFORMATIVE IDEA GRANT (TIG) AWARDS

**AWARD AMOUNT: UP TO \$5,000**  
Made possible by Technology Integration Group, this grant is dedicated to supporting programs that enhance school climate, increase student, staff and family engagement and promote social emotional learning.

### PEPSI AND DECA AWARDS

**AWARD AMOUNT: UP TO \$11,000**  
Financial support to school-based electives, clubs, activities, and student groups in need of assistance with unexpected and unbudgeted expenses as part of participating in a national, regional and/or state competition.  
**TOTAL GRANTS FUNDED: 5**

### LEARNING & LEADERSHIP AWARDS

**AWARD AMOUNT: UP TO \$25,000**  
Provides resources for APS faculty and staff hoping to engage in professional learning that can be implemented in classrooms, schools and departments.

### SOUTHWEST CAPITAL BANK FINANCIAL LITERACY AWARDS

**AWARD AMOUNT: UP TO \$10,000**  
Improve and increase student engagement in personal financial literacy in comprehensive and magnet APS Title I middle and high schools and programs.

### VARSITY AWARDS

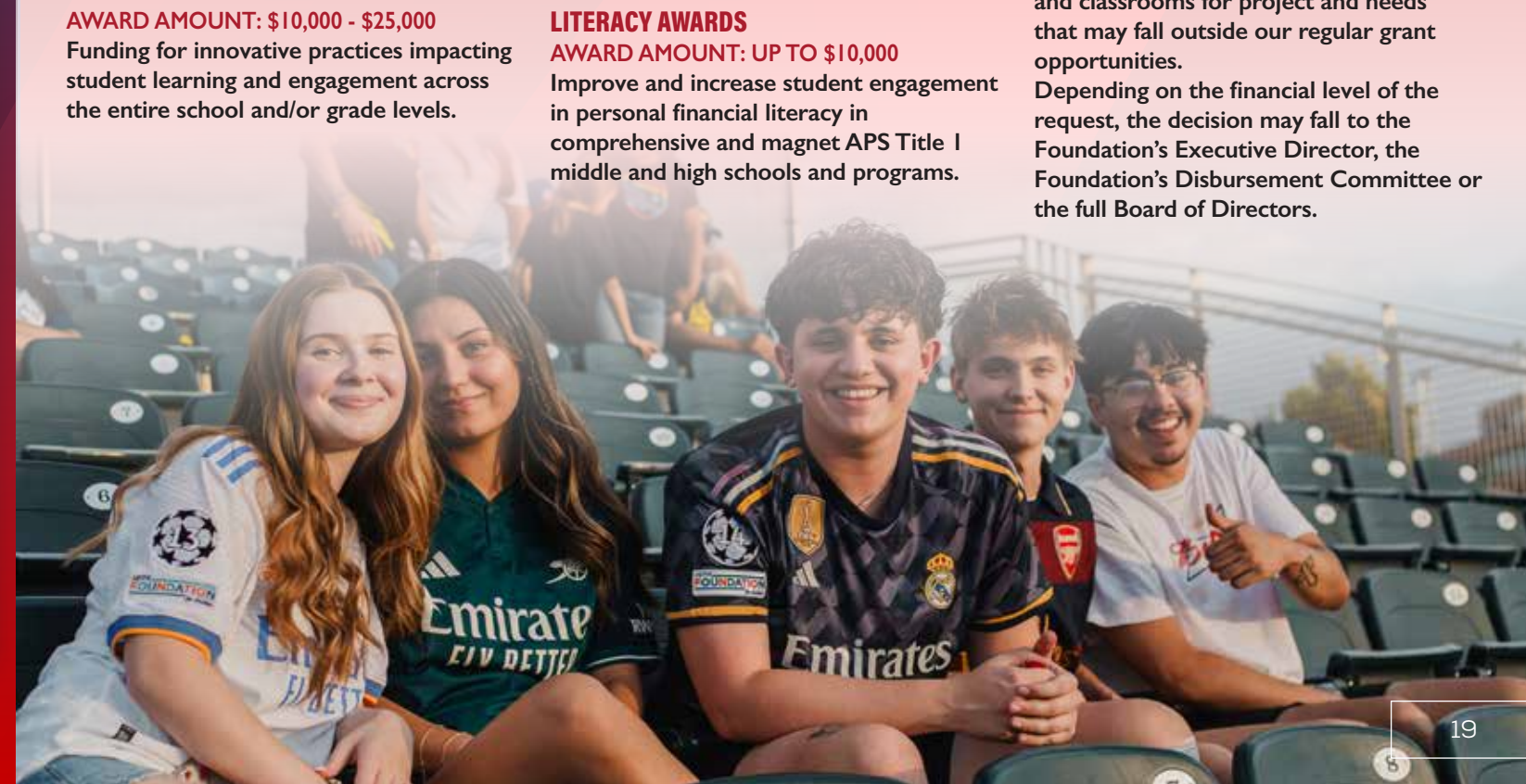
**AWARD AMOUNT: UP TO \$600**  
This grant award is directed by the APS Education Foundation's student board members to address a student-informed need.

### BEST IN CLASS

**AWARDED: \$30,000**  
Best In Class nominees are chosen by the APS Board of Directors' Disbursement Committee based on their program's impact and growth since receiving Foundation funding. The Committee considers programs that have the ability to grow further to widen and deepen their impact with Best in Class funding. The final decision is up to the community. The Best in Class winner received \$15,000 in grant funding from Foundation donors to expand their programming. Second place received \$10,000 and third place \$5,000.

### DISCRETIONARY AWARDS

The APS Education Foundation tries to provide assistance to departments, schools and classrooms for project and needs that may fall outside our regular grant opportunities. Depending on the financial level of the request, the decision may fall to the Foundation's Executive Director, the Foundation's Disbursement Committee or the full Board of Directors.



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*Thank You!*

## \$20,000 & ABOVE \$2,500 - \$4,999

- Clear Channel
- Nusenda Credit Union
- Pepsi
- Technology Integration Group A Converge Company
- B&D Industries
- Bank of Albuquerque
- Blue Cross and Blue Shield of New Mexico
- Comcast
- DSRM National Bank/ Valero
- Industrial Water Engineering
- Intel Foundation
- David & Raquel Reedy
- Sandia National Laboratories
- Southwest Capital Bank
- TriWest Fence LLC
- AGC New Mexico
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- Fidelity Investments
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- RBC Capital Markets
- Robert Cohen Co LLC
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- Sandia Laboratory Federal Credit Union
- Sandia National Labs

## \$1,000 - \$2,499

- ABQ Cabinet Refresh
- Albuquerque Community Foundation
- AON Risk Solutions
- Kitty Bemis
- Bernalillo County
- Brian Branch
- CAR Construction LLC
- Centauri-Martin/ Intermatic
- Champion Xpress Car Wash
- Susan & Briggs Cheney
- CliftonLarsonAllen, LLP
- Enterprise Builders
- Five J's Auto
- Genus Law Group
- Harvard Consulting Group - Justin Xu
- HHS Alumni Association
- Hinkle Family Fun Center

## \$5,000 - \$9,999

- Audio Enhancement, Inc.
- Dion's
- Imagine Learning
- Isleta Resort & Casino
- JB Henderson Construction
- Nancy Ann Mellen Foundation
- Dr. David & Martha Peercy
- PNM Resources
- Roberts Truck Center of New Mexico, LLC
- Spine Solutions
- Wells Fargo
- Westwind Landscape, Inc.

- Southwest Spray Foam LLC
- Steamatic of Albuquerque & Santa Fe
- Summit Energy
- SUNNY505
- TLC Plumbing, HVAC & Electrical
- US Eagle Federal Credit Union
- Wilson & Company
- Franklin Covey
- Amanda Garcia
- Andrea Garcia
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- Intel Volunteer Grant Program
- Francis Rei Israel
- Mo Khan

## \$250 - \$999

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- Brian & Joyce Bender
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- Cafeteria Plan Company
- Corvel Corporation
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- Jessica Tafoya
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- Sombra
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- Sandia Peak Tramway
- Sandia Resort & Casino
- SERVPro of South Albuquerque
- Shaggy & Slick's Premium Beard and Shaving Products
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- SOAR Wellnes
- Summit Electric
- SUNNY505
- Sunstate Equipment
- Taco Cabana
- Tanoan Country Club
- Texas Roadhouse
- Tin Works by Linda
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- Total Wine & More
- TriWest Fence
- Vartiec Solutions
- Vernon's Speakeasy
- XL Sports Photography

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- Bridgestone
- Chalmers Ford
- Christy Mae's Restaurant
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- Comcast
- Encore
- ESPN 101.7 THE TEAM
- Fogo De Chao
- Frank Frost Photography
- Franks Supply
- Fuddruckers
- Fully Promoted
- Heights True Value
- Hub International
- Isleta Resort & Casino
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- M&O APS
- Mister Carwash
- M'tucci's
- Nothing Bundt Cakes
- Pappas Restaruants

## GOLD BAR 2024 SPONSORS

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- Baca Boys Café
- Beck Total Office Interiors
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- Barbara Baca
- Dr. Gabriella Blakey
- Blue Cross and Blue Shield of New Mexico
- Cafeteria Plan Company
- Clear Channel Outdoor
- CliftonLarsonAllen
- Comcast
- Patricia Devivi
- Skye Devivi
- John Dufay
- Dr. Antonio Gonzales
- Danielle Gonzales
- DSRM Bank / Valero
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- Renee Garcia
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- New Mexico Broadcasters Association
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- Dr. David Peercy
- Pepsi
- PNM
- Vicki Price
- Promethean
- Luis Quinones
- Alarie Ray-Garcia
- Raquel Reedy
- Teise Reiser-Ferrell
- Roberts Bus Center
- Rachel Romero
- Gene Saavedra
- Sandia Laboratory Federal Credit Union
- Sandia National Labs
- SERVPRO of South Albuquerque
- Shellmarie Harris
- Spine Solutions
- SUNNY505
- Sunnyside Up Breakfast and Lunch Café
- Technology Integration Group A Converge Company
- TLC Plumbing, HVAC & Electrical
- United Way of North Central New Mexico
- US Eagle Foundation
- Wells Fargo
- Westwind Landscape Construction

# 2023-2024 DONORS & SPONSORS

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- A-Com Technologies LLC
- Affordable Solar
- AON
- Audio Enhancement
- B&D Industries, Inc
- Bank of Albuquerque
- Blue Cross and Blue Shield of New Mexico
- Border States
- Butler Sheet Metal
- Cafeteria Plan Company
- Centauri-Martin/Intermatic
- Clear Channel Outdoor
- CliftonLarsonAllen
- DETEX
- Enterprise Builders
- Exerplay
- Five J's Auto Parts, Inc
- Franklin Covey
- Graybar
- Huitt-Zollars
- Imagine Learning
- Industrial Water Engineering
- Isleta Resort & Casino
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- Paul Davis Restoration of New Mexico
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- Poms and Associates
- Powers Products Southwest
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- Rio Grande Credit Union
- Roberts Bus Center
- Russell Sigler, Inc
- Sanalife
- Selflane
- SERVPRO of South Albuquerque
- Southwest Spray Foam & Roofing
- Spine Solutions
- Sport Surfaces Distributing, Inc
- Steamatic
- Stifel
- Summit Electric Supply
- Summit Fire & Security
- Sunstate Equipment
- Technology Integration Group A Converge Company
- TLC Plumbing, HVAC & Electrical
- TriWest Fence
- Varitec Solutions
- Western States Fire Protection
- Westwind Landscape Construction
- Wilson & Company
- Winsupply of Albuquerque

## LUNCH & LEARN SPONSORS

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- Technology Integration Group A Converge



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